

Quarterly Enrollment Report
New York State Office of Managed Care
March, 1999

Quarter 1, 1999	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Quarter Total	MCaid	MCare
Health Maintenance Organizations												
Capital District Physicians Health Plan	Albany	190,960	1,326	933	0	14,763	0	0	207,982	2.43%	6.43%	N/A**
Cigna Healthcare of New York, Inc.	New York	25,144	30,352	1,407	0	0	10,000	0	66,903	3.77%	N/A	39.1%
Community Health Plan	Latham	150,776	8,340	6,383	0	12,618	29,192	18,141	225,450	27.15%	-12.89%	32.1%
Elderplan, Inc.	Brooklyn	0	0	0	0	0	5,248	0	5,248	2.78%	N/A	5.4%
Empire Blue Cross And Blue Shield Healthnet	New York	177,138	16,176	21,299	2,441	9,125	32,613	0	258,792	-23.82%	11.99%	38.5%
Empire Health Choice, Inc.	New York	227	0	0	0	0	0	0	227		N/A	N/A**
Finger Lakes Health Insurance Co., Inc.	Rochester	508,965	5,568	7,423	0	27,909	33,328	13,902	597,095	0.49%	10.16%	-0.3%
Health Care Plan	Buffalo	138,480	15,269	435	0	0	31,103	0	185,287	13.84%	N/A	32.8%
Health Insurance Plan of Greater New York, Inc.	New York	560,046	23,274	11,933	3,752	51,131	82,034	0	732,170	-1.07%	-1.77%	6.3%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	71,766	0	400	0	0	0	0	72,166	-15.22%	N/A	N/A**
HEALTHNOW NEW YORK INC.	Buffalo	174,824	96,185	1,351	0	15,276	12,961	0	300,597	5.86%	13.43%	11.5%
HEALTHNOW NEW YORK INC.	Albany	20,459	39,845	520	0	0	2,164	0	62,988	9.49%	N/A	20.9%
HealthSource HMO of NY, Inc.	DeWitt	11,003	0	83	0	0	0	0	11,086	-7.12%	N/A	N/A**
HealthSource NY/NJ	Rockaway	188	0	0	0	0	0	0	188	-72.87%	N/A	N/A**
HMO-CNY, Inc.	Syracuse	53,320	0	667	0	0	0	0	53,987	-11.65%	N/A	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	21,786	1,172	293	0	4,192	2,308	0	29,751	13.55%	11.55%	26.0%
Independent Health Association, Inc.	Buffalo	294,063	19,211	1,900	826	24,335	18,225	0	358,560	-9.50%	9.27%	-33.3%
Independent Health Association, Inc.	Tarrytown	9,978	7,150	707	0	0	0	0	17,835	-24.12%	N/A	N/A**
MagnaHealth	Garden City	0	0	81	0	0	0	0	81	>-100%	N/A	N/A**
Managed Health, Inc.	New York	833	0	969	0	0	3,015	0	4,817	10.11%	N/A	34.2%
Managed Healthcare Systems of New York, Inc.	New York	0	0	14	0	58,871	0	0	58,885	47.71%	47.71%	N/A**
MDNY Healthcare, Inc.	Melville	35,447	15,585	1,285	0	0	5,620	0	57,937	19.38%	N/A	35.0%
MetroPlus Health Plan	New York	0	0	1,440	0	55,231	0	0	56,671	1.33%	0.39%	N/A**
MVP Health Plan, Inc.	Schenectady	248,274	0	1,033	0	0	0	0	249,307	1.72%	N/A	N/A**
North American HealthCare, Inc.	Amherst	9,323	13,447	336	0	0	0	0	23,106	-5.21%	N/A	N/A**
North Medical Community Health Plan, Inc.	Liverpool	11,761	0	28	0	0	0	0	11,789	7.19%	N/A	N/A**

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NYLCare Health Plans of NY, Inc.	Jackson Heights	19,603	21,479	270	0	1	0	0	41,353	-91.13%	>-100%	N/A**
Oxford Health Plans of New York	New York	112,446	991,705	72,141	0	0	90,095	0	1,266,387	-7.15%	N/A	-35.9%
Physicians Health Services of New York, Inc.	White Plains	50,313	144,293	1,501	0	0	10,536	0	206,643	16.30%	N/A	-5.8%
Prudential Health Care Plan of New York	Suffern	29,965	8,993	3,898	0	0	0	0	42,856	-11.96%	N/A	N/A**
Rochester Area HMO	Rochester	123,754	1,627	564	0	11,604	25,176	0	162,725	3.20%	5.37%	10.7%
U.S. HealthCare, Inc.	Uniondale	425,567	308,790	13,602	1,174	0	71,098	0	820,231	11.79%	N/A	43.9%
United Health Care Plan of NY, Inc.	New York	13,610	64,069	1,913	0	1,611	8,911	0	90,114	-4.12%	16.70%	3.5%
United Health Care Plan of Upstate NY, Inc.	East Syracuse	11,076	1,737	87	0	4,719	0	0	17,619	-6.94%	20.53%	N/A**
Utica-Watertown Health Insurance Co., Inc.	Utica	58,337	23,962	842	0	0	0	0	83,141	6.03%	N/A	N/A**
Vytra Health Plans Long Island, Inc.	Melville	83,852	48,142	1,261	0	6,087	1,048	0	140,390	-18.87%	5.13%	>-100%
WellCare of New York, Inc.	Kingston	23,889	1,423	5,519	0	20,688	5,995	0	57,514	-12.74%	4.77%	-68.2%
HMO Quarter 1, 1999 Totals	Penetration Rate: 36.2%	3,667,173	1,909,120	162,518	8,193	318,161	480,670	32,043	6,577,878			

Prepaid Health Services Plans

Buffalo Community Health, Inc.	Buffalo	0	0	0	0	6,789	0	0	6,789	N/A**	10.41%	N/A**
CarePlus, LLC	New York	0	0	0	0	8,057	0	0	8,057	N/A**	7.66%	N/A**
CenterCare, Inc.	New York	0	0	0	0	17,242	0	0	17,242	N/A**	0.42%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	6,011	0	0	6,011	N/A**	4.11%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	8,815	0	0	8,815	N/A**	8.22%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,726	0	0	1,726	N/A**	2.55%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	22,967	0	0	22,967	N/A**	5.80%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	69,144	0	0	69,144	N/A**	5.50%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	14,815	0	0	14,815	N/A**	7.69%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	18,895	0	0	18,895	N/A**	5.62%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	62,630	0	0	62,630	N/A**	4.87%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	8,074	0	0	8,074	N/A**	7.17%	N/A**
St. Barnabas Community Health Plan	Bronx	0	0	0	0	10,406	0	0	10,406	N/A**	2.53%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	7,884	0	0	7,884	N/A**	5.53%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	28,109	0	0	28,109	N/A**	0.54%	N/A**
The Institute for Urban Family Health, Inc.	New York	0	0	0	0	2,172	0	0	2,172	N/A**	-8.01%	N/A**
The New York Hospital Community Health Plan	New York	0	0	0	0	7,315	0	0	7,315	N/A**	5.67%	N/A**
Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	12,767	0	0	12,767	N/A**	0.17%	N/A**
PHSP Quarter 1, 1999 Totals	Penetration Rate: 1.7%	0	0	0	0	313,818	0	0	313,818			

Quarter 1, 1999	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Quarter		
										Total	MCaid	MCare

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.
 ** indicates that the category does not apply to the plan.

Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 1, 1999:</u>	3,667,173	1,909,120	162,518	8,193	631,979	480,670	32,043	6,891,696
<u>Previous Quarter:</u>	3,630,021	1,918,809	214,751	8,896	616,741	468,046	12,670	6,869,934
<u>Change from Prior Quarter:</u>	37,152	-9,689	-52,233	-703	15,238	12,624	19,373	21,762
<u>% Change from Prior Quarter:</u>	1.0%	-0.5%	-24.3%	-7.9%	2.4%	2.7%	60.5%	0.3%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	16,732
<u>Total OTHER Medicaid:</u>	<u>6,544</u>
<u>TOTAL MEDICAID:</u>	655,255

Total Capitation

<u>All Categories This Quarter:</u>	6,914,972
<u>Total Capitation Previous Quarter:</u>	6,891,485
<u>Penetration Rate for all Managed Care:</u>	38.0% *
<u>Total % Change from Prior Quarter:</u>	0.3%

* 1999 Census - NYS Department of Economic Development 18,175,301

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.